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Hub City Jazz Festival 2023



The Skinny

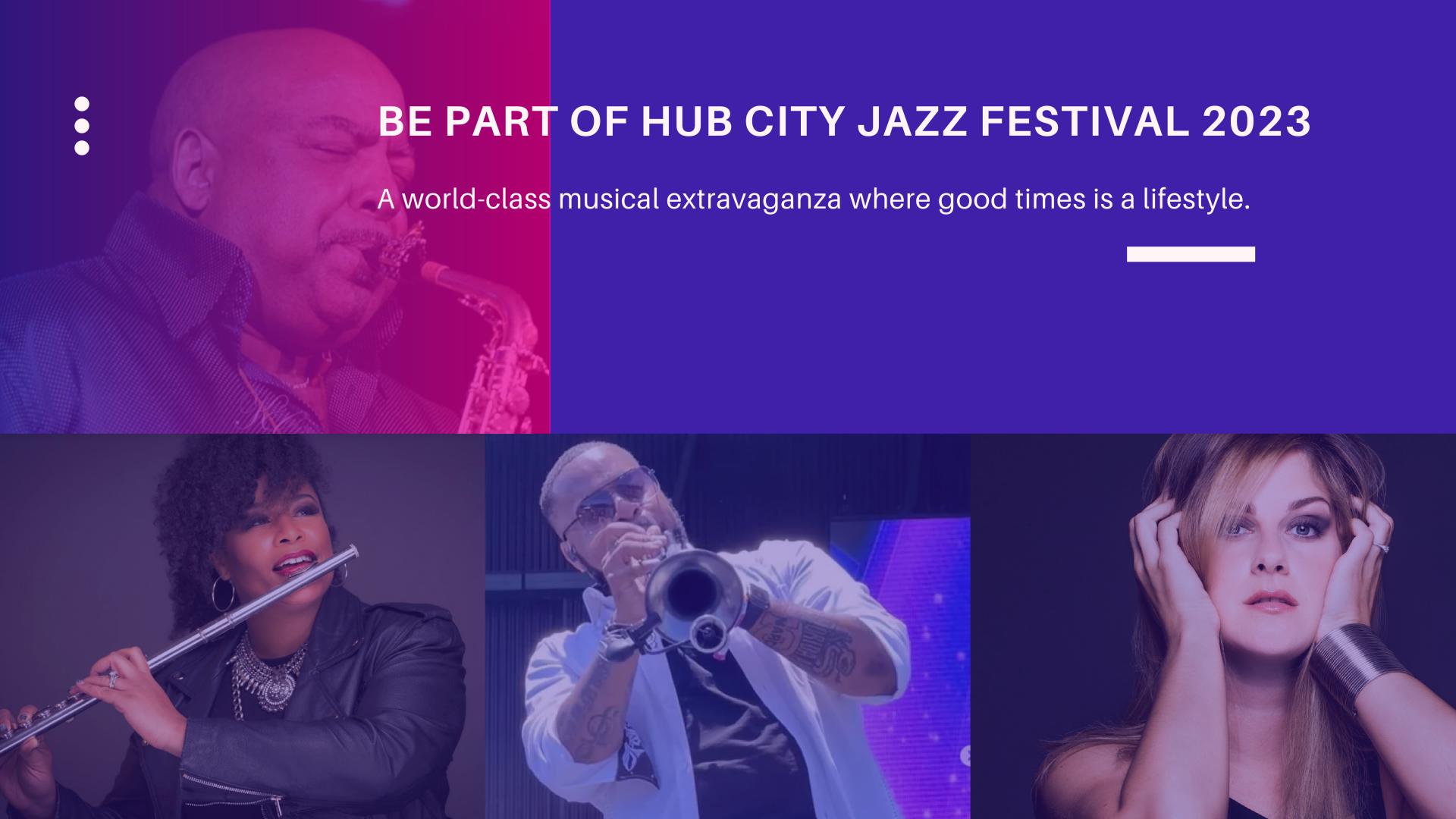
- **O** HUB CITY JAZZ FESTIVAL IS A 4-DAY/4-NIGHT MUSIC EXTRAVAGANZA IN NEW BRUNSWICK, NEW JERSEY
- THIS ALL-ENCOMPASSING COMMUNITY AND CREATIVE ARTS EXPERIENCE IS STAGED TO ATTRACT JAZZ, JAZZ-SOUL, JAZZ-FUNK AND R&B MUSIC ENTHUSIASTS FROM AROUND THE COUNTRY
- MUSIC CITY-WIDE, HCJF IS A COMMUNITY GATHERING SPRAWLING ACROSS DOWNTOWN NEW BRUNSWICK THAT FEATURES FREE JAZZ IN RESTAURANTS AND WORLD-CLASS JAZZ ICONS AT THE MAIN EVENT AT THE HYATT REGENCY

Hub City Jazz Festival 2023



The Skinny II

- O HCJF IS A 501(C)3 PUBLIC BENEFIT CORPORATION AND A PORTION OF THE PROCEEDS FROM HCJF GOES TO OUR JAZZ EDUCATION PROGRAMS TO PROVIDE EDUCATIONAL OUTREACH OPPORTUNITIES TO NEW JERSEY AREA STUDENTS.
- OVER 4,000+ PEOPLE ATTENDED THE EVENTS IN 2019
- NUMEROUS CORPORATE PARTNERS DISPLAYING GOODS & SERVICES.



2023 ARTISTS LINE UP















Remaining line-up TBA

Bringing World Class Entertainment To New Brunswick Year After Year













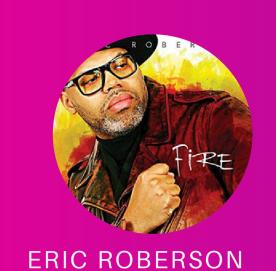
JEFF BRADSHAW



















Prior Venue Partners













THE

THE FROG - AND - THE PEACH

Diverse Demographics

PROFESSIONALS. HOMEOWNERS. BUSINESS OWNERS. MUSIC **ENTHUSIASTS. TRAVELERS.** FOODIES. SHOPPERS. **JEWELRY LOVERS. HIGH-NET** WORTH. SPIRITS. MUSIC ARTISTS. CRUISE TAKERS. FREQUENT FLYERS. INFLUENCERS. RETIREES. SORORITIES. FRATERNITIES.

Tap into our audience.

Our audience is ethnically and geographically diverse with attendees from 30+ states.





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The Jazz Remix Series

Is propelling New Brunswicks' jazz scene into the spotlight as a world-class JAZZ destination.

The Hub City Jazz Remix Series will return to NBPAC in 2023.



PROVIDING EDUCATIONAL OUTREACH OPPORTUNITIES TO NEW JERSEY AREA STUDENTS.

Thanks to the philanthropic contributions of our sponsors, HCJF is able to provide professional development training as part of the education overlay with the New Brunswick Public Schools. Including master classes in improvisation and support of the district's summer music camp.









MEDIA & COMMUNICATIONS

MAINSTREAM COVERAGE

- Print coverage reached 100k people
- Over 300k impressions from radio
- Online promotion generated 500k impressions
- Street marketing generated 100k impressions

STREET MARKETING

Thousands of postcards distributed at highly trafficked spots throughout the Northeast corridor.

E-MAIL MARKETING

Over 30K+ fans updated via blog, newsletter & email databases.

- 43.6% avg open rate
- 0.21% unsubscribe rate



Unprecedented Success

The principales of Hub City Jazz Festival have been producing the most innovative and world-class concert experiences in New Brunswick for more than 19 years.

Hub City Jazz Festival, Inc. began in 2004 with modest goals. It was the brainchild of Allen McGriff, a local New Brunswick, NJ entrepreneur. Originally called the New Brunswick Jazz Festival, it was a two day weekend event featuring local artists including talented high school musicians.

Now, after over 19 years in existence the festival has grown into a 4 day destination event attracting jazz enthusiasts throughout the country.

WHY PARTNER WITH HUB CITY JAZZ FESTIVAL

- Unprecedented Success
- A Delivered Lifestyle Experience
- Captive and Passionate Audience
- Multi-Day/Venue Event AD Placement
- Integrated Programs and Promotions
- Community Enhancement
- Guaranteed SELL OUT
- Estimated \$250k Spent During Event



Reaching a powerful community of LIKE MINDED individuals in authentic ways at a time in their lives when their brand choices are being decided. Here are just some of the ways to partner with us:

CATEGORY EXCLUSIVITY

- Development of a brand integrated activity
- Designated sponsor area
- 'Powered/Hosted By' sponsorship named activities
- Opportunity for 1-on-1 interaction with consumers
- Data capture opportunities
- Onsite contest and promotions

PRODUCT SAMPLING

- Onsite product sampling from various festival locations
- Opportunities for product sales onsite
- Product placement with artists, management and staff

PROMOTIONAL RIGHTS

- Use of festival likeness in promotions
- Rights to conduct retail promotion
- Leverage Tickets & VIP access
- Digital downloads for sponsor use





HOSPITALITY PROGRAMS

- Tickets & VIP Packages for staff or key clients
- Designated Onsite hospitality areas
- Exclusive VIP green room with artists

PRINT MEDIA

- Regional/local print campaign including sponsor brand
- Ticket giveaways and prize contests promoted in print
- Promotional materials
- Posters and Flyers

THE MAIN EVENT

- Sponsor stage announcements
- Sponsor signage throughout the venue
- Booth Space (10x10) available

SPONSORSHIP PRICING

- Tile Sponsor \$25k- \$50K
- Presenting Sponsors Starting at \$5k
- Corporate Sponsors Starting at \$2.5k







Have any questions or suggestions?

MAILING ADDRESS

Hub City Jazz Festival, Inc. PO Box 1910 New Brunswick, NJ 08901

EMAIL ADDRESS

Monica Weeks mwhubcityjazz@gmail.com - info@hubcityjazz.com 732.241.3136

WEBSITE

hubcityjazz.com/sponsorship





A rich history of getting marketers up close to coveted consumers and influencers.



C O U N T Y + N J



























